## ANTAD retail cannect@

INTERNATIONAL WEEK





## Digital Event

Designed to host business meetings between foreign food & beverage companies and Retail and HORECA buyers to promote commercial exchange.

### **Buyers' profile**





Retailers, restaurants and hotels (HORECA), importers and distributors from all over the world meet to promote and strengthen commercial relationships with an outlook on future business opportunities.

# Participate presenting your products and services



#### Connect with the consumers' purchasing agent:

- Contact your desired buyers
- Present your products and/or services you intend to stock in retail outlets or those offered for restaurants and hotels
- Participate in meetings offering real opportunities for new business
- Schedule online meetings based on your own agenda
- Showcase all your products in the online CATALOGUE created to generate the highest interest among buyers



## Why participate?

#### This is the time to:

- Meet with commercial leaders from the retail, restaurants, and hotels sectors
- Present the qualities and benefits of your products to the right person who places them in the right economic sector for your commercial interests
- Save on business trips expenses by meeting digitally
- Participate in safe and on-time meetings
- Manage your agenda and participate in as many meetings as you want



### **Activities**

- One to one business meetings
- Presentations and talks to stakeholders from your sector
- Sponsorhips and advertising to fit your visitibility needs among the different participating sectors
- Tastings to showcase the special taste, smell, and other qualities of your products (samples must be sent in advance)



## **Online Catalogue**





The Better Chip. Nachos con trocitos de vegetales Alimentos empacados saludables, orgánicos y gourmet, empaquetados en





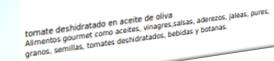
Tinga de Conejo Vs Conejo en Salsa Mazahua Tinga de conejo, conejo en salsa, nuggets y albóndigas de conejo.





Carnes frías y lácteos. Todo para el restaurantero, abarrotero y público en





- Showcase your products' qualities and special details that differentiate your company
- Stand out through your products' certifications and value proposition
- Provide details on customers' preferences based on analized reviews and tasting information















# Results from the most recent edition (October, 2020)

- More than 500 national and international exhibiting companies
- 1,319 professional buyers
- 2,138 business meetings took place
- 96% of the participating buyers are satisfied with the digital edition and consider that the business meetings have been very useful to approach suppliers and increase their company's offer and product diversity
- Exhibitors will participate again in similar editions based on their uniqueness to approach professional buyers
- An estimated 84.2 million Mexican pesos were agreed in contracts during the digital business meetings



#### February 15th to 19th, 2021

